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" I would recommend Galdon Data to anyone looking to implement Microsoft Teams. "

- Conrad Steyn
Head of Technology
VastraTech

"The challenge VT Africa faced was to bring four companies into one building to save cost and be more productive. All the companies had different systems and infrastructure that needed to be consolidated.

We had previously used Galdon Data for our Skype for Business implementation in 2014. This was a great success and so it just made sense to include them in our design and implementation team. The experience they bring to the table with the voice breakout and routing has been refreshing and made the process much simpler.

Dealing with Werner from Galdon has also been a great experience. It didn't matter what time of the day or over a weekend it was, he always assisted and made sure that the system is up and working as it should.

By implementing Microsoft Teams with direct routing allowed us to have one reception desk to manage all the incoming calls. Seeing that the companies still operate individually, there's a need to answer the incoming calls with the relevant greeting.

Microsoft Teams with direct routing capabilities and gateway allowed us just to do that. When we now receive a call the system identifies from which main number it comes from.

This also allows us to still have different sites and groups for the relevant companies to operate individually and privately.

The team effort for getting this done is reassuring. Implementing a system like this is one thing but ensuring that it is stable is another.

We as a company do consult and implement Microsoft platforms to complete our solutions to the market and I'm sure we will partner with Galdon Data for future opportunities as well.", Conrad Steyn, Head of Tehcnology at Vastratech.

We migrated VastraTech to Teams from a mixture of three PBXs comprising of a hosted PBX, Skype for Business 2015 on an Audiocodes OneBox solution and an Elastix PBX. VastraTech's existing Audiocodes M800 SBC were reconfigured for Teams direct routing where SIP trunks to the Hosted PBX provider and Elastix PBX was set up and terminated.

Today all three divisions/companies (VastraTech, Fybotech and ICX worx) reside in one Office 365 tenant and utilize Teams as their communication platform for Direct Routing PSTN calls, Meetings and Mobility.

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